WILKERSON STRATEGIES



Scott Wilkerson, CEO

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ACO Strategic Performance Insights

Evaluation and Action Planning

Accountable Care Organizations, Medicare Savings Programs, and Clinically Integrated Networks are facing many complexities and challenges.

Whether it's aligning quality and cost considerations, leveraging and integrating data across disparate systems, or navigating complex regulatory and contractual requirements, leaders are faced with endless competing priorities.

Our ACO Strategic Performance Insights delivers an action plan that quickly brings your team together and provides focus for the organization to achieve its business objectives. Leverage decades of real-world experience to refresh your perspective and unlock opportunities.

Focus Areas



Holistic Strategy Review

Assess current strategies, ensuring that the strategies align with organizational goals and the ever-evolving healthcare landscape.

Think "has the market changed?"



Payor Contracting Analysis

Evaluate the payor contracting approach to identify opportunities for improvement and optimization and assess the level of risk being taken compared to the potential returns.

Think "is the juice worth the squeeze?"



Data Integration Assessment:

Examine population health data management strategies, assessing the level of integration and effective utilization of data across the organization. Think "have we turned good data into action?"



Quality and Financial Performance Review

Conduct an analysis of quality metrics and financial performance, identifying areas for enhancement, including use of predictive modeling, artificial intelligence, care management, and closing gaps in care. Think "are we delivering on our promise?"

Why Choose Wilkerson Strategies

About Us

Healthcare Savvy

Our team of professionals brings extensive experience in healthcare strategy and execution. We have run businesses and consulted with executives and boards across the industry, from health systems, physician groups, health plans, to ACOs.

Value-Based Care Experience

Developed, implemented, and operated programs from payor, provider, and ACO perspectives.

Tailored Solutions

Through an innovative approach we customize our services to meet the specific needs of your organization.

Actionable Insights

Evaluations are designed to provide clear, actionable insights to achieve real-world results.

Our Process



Initial Consultation

Meet with key leaders to understand your organization's unique needs and challenges.



Data Collection

Gather and organize relevant information provided by your team.



Evaluation

Conduct a thorough evaluation of organizational strategy, payor contracting, data integration, quality, and financial performance.



Ideation

Review preliminary findings with your leadership team. Collaborate on testing the findings and discussing possible solutions.



Action-Oriented Results

Deliver the final findings and actionable recommendations to your leadership team, empowering you to make informed decisions and drive meaningful improvements.

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